# THE BOARD OF DIRECTORS

#### JULIA ROBERTSON

# Non-Executive Chairman

Julia is a vastly experienced global and multi-sector business leader whose experience spans managed services, staffing, support services and healthcare to both public and private sectors. With a demonstrable track record of creating long term sustainable value through leading strategic and cultural change and delivering both organic growth and value creation through complex M&A, Julia recently stepped down from her Executive role at Headfirst Global plc/Impellam Group following a PE backed public to private transaction. Julia is Non-Executive Chairman of Optima Health plc and a Non-Executive Director of Marlowe Group plc and Headfirst Global plc.

## JONATHAN WHITE

## **Chief Executive Officer**

Jonathan is a strategically focussed business leader with a strong background in marketing and commerce. Over the past 15 years, he has worked within the wine industry, gaining considerable knowledge and experience. Prior to joining Gusbourne in October 2018, Jonathan held senior Marketing positions with prominent wine distributor Armit Wines, and world-renowned wine & spirits merchant, Berry Bros. & Rudd. During his tenure at Gusbourne, Jonathan has been instrumental in the careful development and global expansion of the Gusbourne brand and establishment of a market-leading cellar door and direct to consumer sales channel. He assumed the role of Chief Executive Officer in January 2024.

## KATHARINE BERRY

# **Chief Financial Officer and Chief Operations Officer**

Katharine was previously the Finance Director at Atom Supplies Limited, a global drinks group, and prior to that was the Head of Property Finance at Eight Roads Services (UK) Limited. Katharine has also worked at Fidelity, Close Brothers and Mercer. Katharine is FCA qualified, having trained at RSM.

# **CHARLOTTE OSBORNE**

# Non-Executive Director

Charlotte is a New York and UK-qualified lawyer with extensive international experience, having worked in New York, Chicago, London, Hong Kong, and Belize. She specialises in capital markets and mergers and acquisitions, advising on a wide range of international equity and debt transactions. Her experience includes working with issuers, underwriters, and shareholders on public and private offerings, as well as representing companies in IPOs and other securities transactions on the London Stock Exchange, Nasdaq, and other major stock exchanges. She has extensive experience with corporate governance and regularly advises boards on compliance issues. She holds a Juris Doctor from Georgetown University and a BA in Engineering Economics from Vanderbilt University.

## MIKE PAUL

### Non-Executive Director

Mike has worked in the wine industry for over thirty years. Having received a postgraduate Diploma in Business Studies, he became the Managing Director of the premium wine agency Percy Fox, representing a number of luxury wine brands. In 1990 Mike became European Director responsible for the development of Southcorp's business in Europe. He led Southcorp to become a major player in the UK wine market with brands such as Penfolds and Lindemans. In 2002 Mike was appointed Managing Director of Western Wines (UK), a leading importer of South African, Chilean and Italian wines, and owner of the leading South African brand, Kumala. He is closely involved with Wine GB, the organisation that represents UK wine producers.

### MARK HALLAS OBE

# Non-Executive Director

Following a full 30-year Army career in intelligence and security, Mark took on the role of Chief Executive of the independent charity, Crimestoppers in 2013. He has recently revamped the charity's strategy focussing on providing wider support to all beneficiaries, across the UK, with an emphasis on financial sustainability. Mark works closely with Directors, Trustees and Volunteers to ensure Crimestoppers is as effective a service as possible. This includes fostering key relationships with Police and Crime Commissioners, Chief Constables, Home Office Ministers and Senior Civil Servants, as well as partners in the Commercial and Third Sector. He is also a Non-Executive Director of Carlisle Support Services and Shutdown Maintenance Services Limited providing input on a wide range of issues.

## **MELQUISEDEC FLORES**

# Non-Executive Director

Melquisedec is a Financial Consultant with 35 years of experience in a variety of financial and commercial roles. This includes over 8 years with a NASDAQ listed company based in Belize but with international interest and a period with PricewaterhouseCoopers, Belize. Mel is a member of The Institute of Chartered Accountants of Belize, The American Institute of Certified Public Accountants and Washington State Board of Accountancy.



